



RICHARD A. SAYLES

Shareholder

Richard “Dick” Sayles began his career at Carrington, Coleman, Slomen & Blumenthal, and loved every minute of it. However, he always felt a strong desire to be in charge of his own destiny, to place himself on a path where success or failure would fall entirely on him. It was that desire that propelled him to start his own law firm in 1994. He began with two goals in mind: Take on big cases in a small, boutique firm environment, and achieve good results for his clients.

Dick was never interested in specializing his litigation practice. His mentor, legendary attorney Jim Coleman, believed that if a lawyer was skilled enough, he could try anything from a slip and fall to a securities fraud case. That’s exactly what Dick has done. Over four decades, he’s taken more than 150 cases to trial, winning more than a dozen jury verdicts exceeding millions of dollars. His experience reaches both state and federal courts,

handling cases involving defense of and claims against corporate directors and officer, securities claims, product liability and patent infringement suits, and high-stakes commercial litigation. Whether representing plaintiffs or defendants, individuals or corporations, Dick thrives in the courtroom.

Practice Areas: Business Litigation, Legal Malpractice, Patent Litigation, Personal Injury, Product Liability, Securities & Financial Fraud

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REPRESENTATIVE CASES

Dick has often represented major corporations as plaintiff and defendant in commercial disputes and patent cases. His recent or current cases include:

- Representation of a national law firm in a dispute with departing shareholders/partners.
- Defense of qui tam actions.
- Defense of publically held pipeline company in alleged environmental contamination case.
- Successful defense of law firms and lawyers against claims of professional negligence.
- Successful defense of New York hedge fund in a sizable fraud lawsuit.
- Head of several trial teams that obtained substantial patent infringement jury awards.
- Representation of corporate officers and directors for alleged breach of fiduciary duties.
- Representation of high-level executives regarding disputes over stock options and incentive pay.
- Defense of patent infringement claims and representation of patent holders in litigation of infringement claims.
- Defense against enforcement of a covenant not to compete.
- Defense of the city of Dallas in multiple suits by firefighters and police officers claiming a significant amount of back pay.
- Representation of minority shareholder in corporate repurchase of stock.
- Successful defense of corporation and employees sued for alleged business disparagement.
- Successful representation of a national law firm in the recovery of a disputed multi-million dollar fee.

HONORS AND AWARDS

- Trial Lawyer of the Year, Dallas Bar Association, 2018
- Named to Lions of the Texas Bar by *The Texas Lawbook*, 2016-2017
- Recognized among the Leaders in Their Field in Commercial Litigation by *Chambers USA*, 2013-2018
- Lawyer of the Year by *The Best Lawyers in America* for Bet-the-Company Litigation, Dallas/Fort Worth, 2018
- Recognized as one of the nation’s Top Commercial Litigation Attorneys by *Benchmark Litigation*, 2013-2018
- Lawyer of the Year by *The Best Lawyers in America* for Commercial Litigation, Dallas/Fort Worth, 2016
- Top 10 Super Lawyers in Texas by Thomson Reuters, 2005, 2010-2015

HONORS AND AWARDS (CONTINUED)

- Tier 1 Ranking of Best Law Firms by *U.S. News/Best Lawyers*, 2010-2017
- Trial Lawyer of the Year, Texas chapters of the American Board of Trial Advocates (ABOTA), 2011
- AV® Preeminent Rated by Martindale-Hubbell, the highest level of professional excellence
- The Best Lawyers in America for Bet-the-Company Litigation and Commercial Litigation, 2006-2018
- Fellow in the American College of Trial Lawyers, an international legal organization with membership by invitation only
- Fellow in the International Academy of Trial Lawyers, an international legal organization with membership by invitation only
- Fellow in the International Society of Barristers, an international legal organization with membership by invitation only
- Advocate in the American Board of Trial Advocates, a national legal organization with membership by invitation only
- Top 100 Texas Super Lawyers by Thomson Reuters, 2003-2017
- Best Lawyers in Dallas by *D Magazine*, 2001, 2003, 2007, 2008, 2009, 2011-2017
- Texas Trial Legend, Dallas Bar Association, 2012
- Top 100 Verdicts of the Year, *VerdictSearch*, 2001, 2004, 2007, 2009
- Fellow in the Litigation Counsel of America
- Past president, Dallas Chapter of the American Board of Trial Advocates (2005)
- Charter life fellow, Collin County Bench Bar Foundation



PROFESSIONAL BACKGROUND

Board Certified in Civil Trial Law by the Texas Board of Legal Specialization
Board Certified in Personal Injury Trial Law by the Texas Board of Legal Specialization
State Bar of Texas
U.S. Supreme Court
U.S. Court of Appeals for the Federal Circuit
U.S. Court of Appeals for the Fifth Circuit
U.S. District Courts for the Northern, Southern, Eastern and Western Districts of Texas
American Bar Association
Dallas Bar Association

EDUCATION

University of Houston Law School, J.D., magna cum laude
Comment and Case Note Editor, University of Houston Law Review
Vanderbilt University, B.A.

SPEAKING ENGAGEMENTS

The University of Texas School of Law - Winning at Deposition: Skills and Strategy (2018)
ABOTA - Trial Tips for the Big Cases from the Trial Masters (2016)
Texas State Bar - Advanced Trial Strategies (2016)
Masters in Trial - A Trial Demonstration from Opening Statement through Jury Deliberation (2015)

NEWS

Dick Sayles: 2018 Dallas Bar Association Trial Lawyer of the Year

Sayles Werbner Wins US Supreme Court Ruling for Commil USA

Multimillion-Dollar Hedge Fund Defense Win

Multimillion-Dollar Patent Infringement Verdict

Sayles Werbner Earns Rare Texas Supreme Court Ruling

Founders of Dallas' Sayles Werbner Named Among Top Attorneys in the Nation

Seven Sayles Werbner Attorneys Named Among Dallas' Best

Sayles Werbner Dallas Attorneys Earn Chambers USA Litigation Rankings

Dallas' Dick Sayles Recognized Among Nation's Top Commercial Litigation Attorneys

Dallas Attorney Dick Sayles Earns Induction to International Academy of Trial Lawyers